

Commercial Manager

The Role

We are looking for someone who is eager to develop their commercial awareness and really add value to TPP's UK and international opportunities. You will be responsible for researching the legal and commercial landscape of new markets both in the UK and abroad, identifying and communicating risks of those opportunities and establishing corporate structures to deliver the business. You will also be involved in preparing bids for new contracts, including national frameworks and high value contracts.

As well as working on new opportunities you will be responsible for reviewing company policies to make sure they stay relevant and will also manage contract performance to ensure the company is meeting customer expectations. You will frequently conduct meetings with key stakeholders to negotiate contract terms and variations and subsequently lead on the delivery of those agreements, working closely with all teams within the company.

No previous experience is required and training is on-the-job, but you will require an eye for detail and excellent communication skills.

About TPP

TPP is a world-leader in Digital Health. From apps enabling patients to manage their own care to comprehensive hospital solutions, TPP delivers technology that connects everyone involved in healthcare delivery. For over twenty years, we have been applying the most advanced technology to provide a safe and secure environment to deliver care. Our aim is to improve access to healthcare data, making sure it is available whenever and wherever it is needed. We want to help people make the best use of that data, to empower clinicians and citizens, and to create the healthcare systems of the future.

TPP has been consistently recognised as an outstanding graduate employer. In both 2017 and 2018 we were awarded the "Top Company for Graduates to Work For" and for the last three years we have won the "Graduate Salary" category by the JobCrowd. We have also been named in the Times Top 100 Graduate Employers list for both 2019 & 2020.

Salary and Benefits

We will give you an excellent starting salary of £45,000 with outstanding annual pay reviews. Your salary will increase rapidly during your time at the company.

You will also receive a range of benefits, including:

- Fantastic holiday entitlement
- Regular social events
- Opportunities to travel internationally
- Life insurance
- BUPA Health, Dental and Travel cover
- £200 birthday meal allowance
- Pub Fridays

To read what it's like to work at TPP and to see our full list of benefits, visit www.tpp-careers.com

Requirements

- Predicted 2:1 or above at degree level
- Minimum ABB/AAC at A-level

International equivalents are accepted, see below for details.

To apply, please visit <https://tpp-careers.com/roles/commercial-manager/> and send your CV.

Successful candidates will usually be contacted within two weeks. Please be aware that applications will be kept on file for up to 12 months.

International Equivalents

Degree Level

- GPA of 3.5 or above

A Level

- 33 or above in the International Baccalaureate
- AABBBB at Scottish Higher / ABB at Advanced Scottish Higher
- 540 or above in Gaokao Arts
- 580 or above in Gaokao Science

Please note: The closing date for applications is 20th December 2020